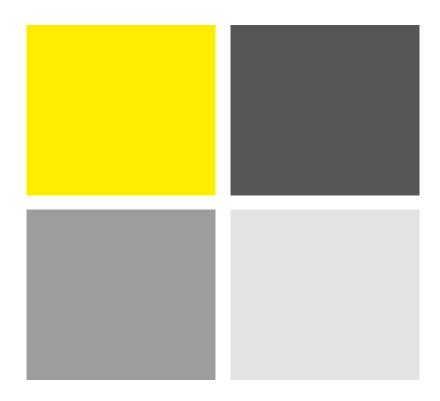
THE FAMILY BUSINESS







- ... develops pipes, manholes and system components made of plastic and metal, which can be found almost everywhere.
- $\dots$  is a family business established in 1906, now run by the 4th generation.
- ... produces 2.1 million meters of pipe every day.
- $\dots$  has 19 production and sales locations worldwide.
- ... employs approx. 5,000 people worldwide of which approx. 1,900 in Germany.
- ... achieved sales of around 634 Million euros in the business year 2021/22.
- $\dots$  offers apprenticeships in  $\otimes$  professions.
- ... processes more than 70,000 tons of plastic raw material per year in over 13,000 articles.





OUR HISTORY

In 1906, FRÄNKISCHE was established under the name "Fränkische Isolierrohr- und Metallwaren-Werke Gg. Schäfer & Cie. Three years later, Otto Kirchner, great-grandfather of today's President, joined the company. In 1919, the company passed completely into family ownership.

After his death, his wife Dr. Auguste Kirchner took over the management of the company. By her decision to use plastic as a material, she set the course for a successful future.

Today, Julius Kirchner is the fourth generation to run FRÄNKISCHE - a family-owned company with more than 5,000 employees at 19 locations worldwide.

### **OUR VALUES** FRÄNKISCHE can look back on more than 100 years of history. The driving force behind our many years of success is the know-how and commitment of our employees. Our values and corporate culture form the basis for this.



LONG-TERM

We grow solidly while remaining independent in order to leave a healthy company and secure jobs to the next generation. We maintain long-term business relationships based on trust with our customers.

For us, sustainable growth means solidly increasing the value of the company, maintaining high standards of governance and compliance, and creating the greatest possible customer value through high-quality, durable products and solutions.





We are continuously expanding our strong market position internationally. High-quality, customer-specific developments and comprehensive service guarantee solutions that are precisely tailored to the respective requirements.

We focus on research, development and constant innovation with the aim of setting standards time and again. Thanks to our decades of experience in working with plastics and metal and our technical know-how, we guarantee the highest quality and best service. An important element for the new and further development of our products is the exchange with our customers and business partners.





"BY SUSTAINABILITY, WE MEAN THE BALANCE BETWEEN THE GROWTH OF OUR COMPANY AND OUR SOCIAL AND ENVIRONMENTAL RESPONSIBILITIES."

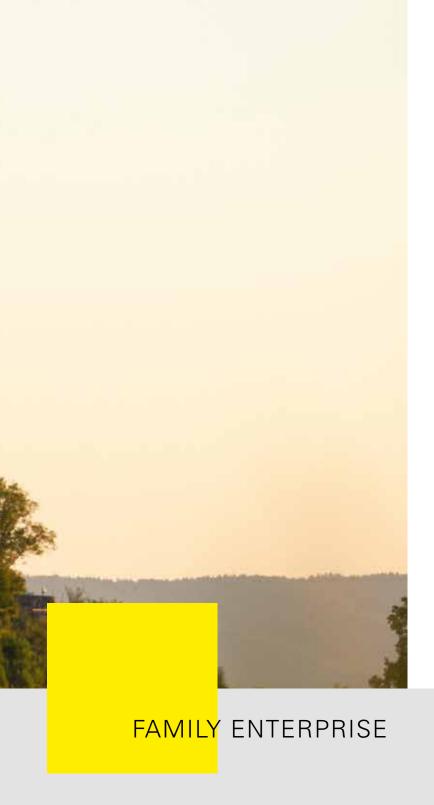
Julius Kirchner, President

**SUSTAI**NABILITY

We take responsibility for the region and our environment. Therefore, we use resources with foresight and contribute to increasing the attractiveness of the region.

As an innovative and sustainable family-owned company, FRÄNKISCHE wants to drive the energy transition and actively supports climate protection. Our environmental management is aimed at keeping the impact of all processes on nature as low as possible.





Respect, trust and cooperation characterize our culture. We work together as a team and each individual contributes to the success and, ultimately, the continued existence of the company.

FRÄNKISCHE offers a familiar and creative working environment, in which the employees with their individual abilities are in the center. Various working time models allow a healthy balance between family and career. Our employees appreciate this. Many of them have remained loyal to us for decades. This makes us very proud.

# S H H OUR FACIL





### **OUR LOCATIONS**

### **AFRICA**

Ben Arous, Tunisia | Casablanca, Morocco

### **AMERIKA**

Anderson, USA | Silao, Mexico | Rochester Hills, USA

### **ASIA**

Shanghai, China | Pune, India | Hangzhou, China | Changshu, China

### **EUROPE**

Königsberg/Bavaria, **Germany** (headquarters) | Bückeburg, **Germany** | Schwarzheide, **Germany** | Okříšky, **Czech Republic** | St.-Leonards-on-Sea, **Great Britain** | Yeles/Toledo, **Spain** | Torcy-le-Grand, **France** | Mailand, **Italy** | Wels, **Austria** | Cluj, **Romania** 





Starting with the three key inventions

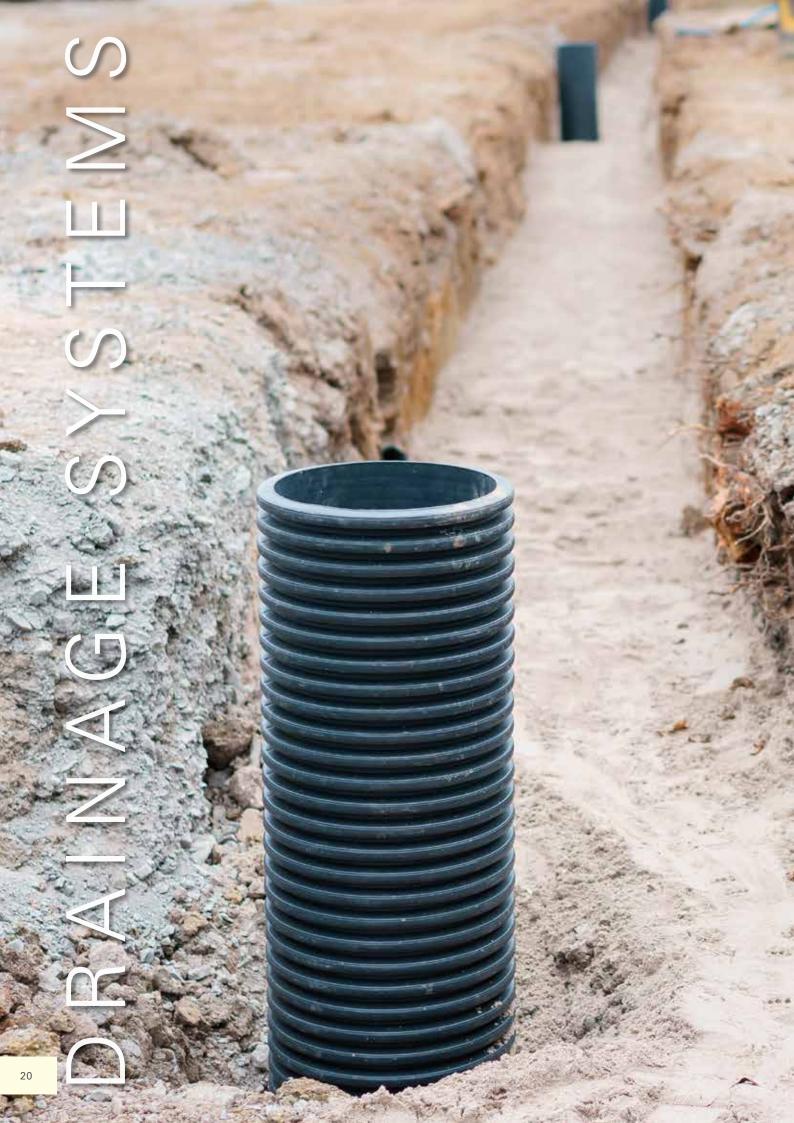
- the world's first flexible metal conduit for electrical installations
- the world's first flexible electrical conduit made of plastic
- and the world's first corrugated, continuously produced drainage pipe

FRÄNKISCHE continues to set standards with innovative ideas and further developments.

We are not just a pipe manufacturer. We are so much more. Whether in cars, buildings, roads or household appliances - our pipes, manholes and systems can be found almost everywhere. They help maintain the natural water cycle, secure electricity and data, make houses livable and driving possible in the first place.

The diversity of our products is reflected in our 5 business divisions:

- Drainage Systems
- Electrical Systems
- Building Technology
- Fluid Management Systems
- Protection Systems





Water is the basis of all life and at the same time an unpredictable force of nature. Therefore, it must be protected on the one hand, but also kept under control on the other. The Drainage Systems division develops and manufactures products that help transport, store, clean and drain rainwater in a controlled manner. In this way, the natural water cycle can be maintained and our cities made livable.

Our products are used in the following areas:

- stormwater management
- drainage of traffic routes
- building drainage
- agricultural drainage
- gardening and landscaping

## $\leq$ N S S





ELECTRICAL SYSTEMS

Power and data have never been as important as they are today - without them, nothing works in our digital world. Our conduits, sealing and network systems protect audio, data and signal lines and meet the highest safety standards. This creates an infrastructure that offers the greatest possible flexibility for new living space and technology requirements.

Our products are used in the following areas:

- conduit infrastructure for power, data and electromobility
- sealing lead-throughs for pipes
- cable protection in the ground, e.g. landscaping, outdoor lighting
- cable protection in mechanical and plant engineering
- preparatory charging infrastructure for electromobility in accordance with GEIG





Sophisticated systems for drinking water and heating installations or optimal solutions for heat recovery ventilation: depending on the requirements and installation situation, we provide our customers with high-quality and flexible pipe solutions that focus on hygienic safety in addition to continuous further development.

Our products are used in the following areas:

- drinking water installations
- heat recovery ventilation
- heating installations
- surface heating and cooling





Almost all of the media-carrying systems in our Fluid Management Systems division are tailor-

made to individually meet the needs of our customers.

From the fuel system and windshield washer system to battery venting, brake vacuum lines and the cooling system: The functionality of entire engines and aggregates, but also of thermal management systems of energy storage systems, charging stations, battery and hybrid vehicles is based on the quality, tightness and resistance of the lines and tubes.

For this reason, corrugated and smooth tubes, braided and knitted hoses, and connectors with integrated functional technology must meet the highest standards. Depending on the application, they must be heat- or cold-resistant, flexible or rigid, acid- and lubricant-resistant.





PROTECTION SYSTEMS

Cables in automotive and industrial applications are exposed to extreme stresses such as heat and cold, humidity, moisture, abrasion and impact, or other chemical and mechanical influences.

The products of our Protection Systems division protect, guide and bundle these cables and wires and are developed precisely to meet the requirements of our customers.





### OUR QUALITY PROMISE

FRÄNKISCHE attaches great importance to quality - in all areas of the company. As wide-spread as the applications of our products are, as varied and demanding are the requirements that customers, markets and partners place on us every day. In order to maintain our high level of quality, we are constantly developing our products further.

The zero-defect principle is lived and implemented in development as well as in purchasing, production and sales. The following certified management system standards are currently applied at our production sites:

ISO 9001: all production sites

IATF 16949: all FIP production sites

■ IRIS/TS22163: FIP production site in GER

ISO 50001: all production sites in GER

ISO 14001: FIP production sites in GER, CZ, CN, US, MX, RO

ISO 45001: FIP production site in CZ





OUR RESPONSIBILITY

For FRÄNKISCHE, sustainability means much more than "green": It also involves, for example, responsibility for employees and the region, and consideration for future generations.

That is why we invest in our plants and offer secure jobs. By promoting education, culture and sports as well as social commitment, we contribute to maintaining and increasing the attractiveness of the region.

We are committed to the principles of the **United Nations Global Compact for social and environmental** business practices. As part of our energy and environmental and **environmental management systems**, our structures, processes and systems are continuously reviewed and improved. In doing so, we are reducing CO<sub>2</sub> emissions, waste, energy and water consumption. We use natural resources sparingly and develop forward-looking products.





### **FRÄNKISCHE**





